

REASONS WHY YOU SHOULD VOTE ON THE WHITE PROXY CARD "AGAINST" AVIAT'S ATTEMPT TO TAKE CONTROL OF THE BOARD

A. CERAGON WILL CONSIDER ANY VIABLE PATH TO MAXIMIZE SHAREHOLDER VALUE, INCLUDING A POTENTIAL COMBINATION WITH AVIAT, THAT DELIVERS FULL FAIR AND CERTAIN VALUE TO CERAGON

B. HOWEVER, AVIAT'S REVISED INDICATION DOES NOT DELIVER FULL, FAIR AND CERTAIN VALUE TO CERAGON'S SHAREHOLDERS

- 1. AVIAT'S REVISED IOI
 CONTINUES TO
 SIGNIFICANTLY
 UNDERVALUE CERAGON
- Implied multiples are <u>below</u> precedent transaction and public company trading multiples
- \$3.08 indicative price is **well below** every research analyst price target and the average of \$5.08
- 2. LARGE SHAREHOLDERS AND RESEARCH ANALYSTS AGREE
- Many of our shareholders that we have spoken with believe that Aviat's Revised IOI is well below the value of Ceragon

NEEDHAM, 6/28/22:

AEGIS, 8/1/22:

"We think a price under 1.0x EV/S is viewed as a **low-ball offer**"

"...we believe shares of CRNT should trade at an [TEV] / 2022E revenue multiple of <u>1.5x</u>"

- 3. LACK OF SUFFICIENT EVIDENCE OF FINANCING AND DEAL CERTAINTY
- Aviat has <u>never provided</u> evidence of financing containing a firm dollar amount supported by sources and uses
- Aviat's revised IOI still <u>does not provide</u> sufficient support for their claims that they are capable of financing a transaction in the current market environment
- Aviat proposed a reverse termination fee (RTF) that was <u>significantly</u> <u>below market</u> compared to precedent transactions involving close competitors

C. AVIAT IS TRYING TO DEPRIVE CERAGON SHAREHOLDERS FROM THE UPSIDE IN THE BUSINESS

4. SIGNIFICANT BUSINESS MOMENTUM

#1

2021 Global Share of Best-of-Breed Solutions (units) \$179MM Bookings in 1H'22 +280BPS

Gross Margin Expansion in 2Q'22 (QoQ)

5. CERAGON IS GROWING RAPIDLY IN NORTH AMERICA – AVIAT'S BACKYARD





6. POISED TO DRIVE LONG-TERM REVENUE GROWTH AND MARGIN EXPANSION

GUIDANCE ¹		5-YE	
2022 Revenue	\$300-315MM	Total	
2023 Revenue	\$325-345MM	Gros	

5-YEAR TARGETS		
Total Revenue	~\$500MM	
Gross Margin	34-36% (at least)	



CERAGON'S BOARD

100%

100% 7/7 100%

AVIAT'S HOSTILE TAKEOVER ATTEMPT IS NOT IN THE BEST INTEREST OF CERAGON SHAREHOLDERS

D. CERAGON'S BOARD IS FAR SUPERIOR THAN AVIAT'S HAND-PICKED NOMINEES TO PROTECT THE INTERESTS OF CERAGON'S SHAREHOLDERS

- 7. AVIAT HAS LAUNCHED THIS PROXY FIGHT TO OUST THE CERAGON DIRECTORS TO FORCE ITS HIGHLY CONDITIONAL, LOWBALL BID
- Our Board has been **open to exploring a potential transaction** with Aviat, having met with its representatives many times since 2017
- Aviat, however, is attempting to replace our highly qualified directors with
 their unqualified, hand-picked nominees to take control of the Board, which
 we can only infer is an attempt to <u>force a low-ball sale to Aviat</u> they
 <u>should not</u> be entrusted with leading negotiations on your behalf
- Aviat has a <u>history of abandoning negotiations</u> after the parties have exchanged confidential information; Given that track record, we communicated in our last meeting in June 2022 the need for <u>appropriate</u> <u>deal protections</u> to ensure the Ceragon shareholders would be protected in the event Aviat were to try to walk away rather than continuing negotiations, Aviat responded with their hostile campaign six days later
- Aviat began <u>stealthily accumulating shares as early as February 2022</u> in the midst of our negotiations — it is now clear that Aviat's disingenuous positioning at the June 2022 meeting was merely a ruse for their hostile campaign
- Aviat has already <u>dropped their low-ball price once</u>, and they can reduce their price again
- Aviat has launched their proxy fight in violation of our shareholder-approved
 Articles, which allow the appointment of only up to three directors at the
 upcoming Extraordinary General Meeting ("EGM"), in the event all three
 Ceragon directors they propose to remove are indeed removed, and issued a
 proxy statement and a gold proxy card for the EGM, which have no legal basis.
- Aviat designed its offer to give almost all upside to Aviat shareholders, not to Ceragon's shareholders.
- 8. AVIAT'S NOMINEES
 HAVE NO TELECOM
 OR ADEQUATE
 PUBLIC COMPANY
 BOARD EXPERIENCE

AVIAT'S DISSIDENT NOMINEES							
	Michelle Clayman	Paul Delson	Jonathan Foster	Dennis Sadlowski	Craig Weinstock	Combined	
Telecom Experience	×	×	×	×	×	0% 0/5	
Public Company Board	×	×	Overboarded	(80)% TSR ²	×	40% 2/5	
M&A / Strategic Alternatives	×	~	~	~	×	60% 3/5	

- 9. CERAGON'S
 DIRECTORS ARE
 PROVEN VALUE
 CREATORS WITH
 DECADES OF
 EXPERIENCE
 SUPPORTING M&A
 TRANSACTIONS
- Zohar Zisapel: One of the <u>prominent leaders</u> of Israeli telecom with substantial experience in creating value for shareholders (<u>>100% TSRs</u> at Amdocs and Silicom)
- Ira Palti: Former President and CEO of Ceragon and has successfully helped transition CEO role to Doron
- Yael Langer: Oversaw sales of companies on 5 separate occasions (Radlan, RND, Sanrad, RiT, Radvision) and achieved 481% TSR while on the board of Radware
- David Ripstein: current CEO of SatixFy and former CEO of Radcom where he achieved 311% TSR
- **Ilan Rosen:** extensive private equity background and <u>39%</u> during his tenure at VocalTec, culminating in the merger with Tdsoft
- Shlomo Liran: <u>118% TSR</u> at Maytronics, <u>68% TSR</u> at Minrav
- Rami Hadar: <u>Extensive M&A experience</u> as the co-founder, CEO and/or C-level exec of three different Telecom companies

Source: FactSet; BoardEx; Company filings

²TSR relative to S&P 500 over the period between May 2016 and July 2020, including reinvestment of dividends

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

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